

Fast freelancer to permanent GAD

CHI & PARTNERS

A new starter pulled out at the last minute, so CHI were looking for a freelance GAD to step in asap, plus a permanent replacement. Being a long time Stopgap fan, we were his first port of call.

CHALLENGES FACED

- Someone was needed FAST! And not just anyone:
- GAD level
 - An in-house role, so needed to be comfortable being client facing all the time
 - Running an internal team of 10

WHAT DID WE DO TO FILL THE BRIEF?

- Our long and close relationship with CHI meant we already understood the culture, likes and dislikes and also got a good honest verbal briefing
- We already had candidates in mind because we interview great candidates as we come across them rather than waiting for a brief to come along
- Following phone chats with several potential candidates, we presented 2 and the client interviewed both

WHAT WAS THE RESULT?

- Our freelance GAD started work within 2 weeks of us receiving the brief
- He went on to be offered and accepted the permanent role

“ Success – a candidate with a freelance job and a relaxed client! And now a perm role so long term satisfaction for all!

Kate Boston – Lead Consultant – Agency roles

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WWW.STOPGAP.CO.UK
020 8332 7656